



SAFECEM Europe GmbH, a Germany based company located in Düsseldorf, is looking for a

TECHNICAL SALES ENGINEER (M/F/D)

in different regions

SAFECEM offers services and products for the safe and sustainable use of solvents in metal surface & textile cleaning and asphalt analysis. Cooperation in a network with distributors and leading equipment manufacturers is an essential part of our business model.

You can expect these tasks:

- **customer and network relationship management:** support and development of sales and network partners as well as industrial end customers in the defined region
- **value-based sales** of chemical products requiring intensive consultancy through to comprehensive solutions
- **general sales tasks and business development:** creating forecasts, developing and managing the opportunity pipeline and maintaining customer data in the Salesforce CRM tool
- **successful after-sales management:** troubleshooting, complaint management and all activities for sustainable customer relationship management
- **close cooperation with marketing, engineering and R&D:** exchange on new product launches and market developments as well as opportunities for new business segments and products

Your expected expertise:

- degree in economics, process / mechanical / chemical engineering or a combination of these with appropriate professional experience in sales for the position
- hands-on attitude and an interest in technically demanding tasks, as well as an interest in international customer contacts and business relationships
- enjoy working with digital systems and collaborating in an intercultural team
- enthusiasm for sustainable business models and the circular economy
- team player, friendly, dependable, committed
- travel flexibility (60-80%), Driver's licence class B

What we offer:

- employment in a "best practice" company for sustainability in the chemical industry
- permanent employment, attractive salary and benefits
- remote work with modern IT equipment and a small international team
- comprehensive onboarding training and back-office support
- good working atmosphere due to collegial and personal teamwork as well as flat hierarchies
- nice team events and the opportunity to exchange with colleagues

APPLY NOW:

Sounds appealing?

Then let's find out if we are a match. Send us your complete application documents by e-mail to

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You would like to learn more about us?

Learn more about who we are and what we do by visiting our website:
www.safechem.com